



## **Press Release**

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**For immediate release**

### **Tectura and Intercim Form Strategic Partnership**

#### **Customers to benefit from leading process execution solution and industry leading integrated solution services**

**MINNEAPOLIS, Minn. February 10, 2005**--Tectura, a leading global provider of Microsoft integrated business solutions to mid-market companies and large enterprise divisions, and Intercim, the leading process execution solution provider for Fortune 100 Aerospace and Defense companies, today announced a global strategic alliance to deliver Intercim's operational efficiency focused solutions to companies taking advantage of innovative technology capabilities.

Intercim's software enables Aerospace and Defense companies to realize important benefits through increased operating efficiency with process speed significantly improved by elimination of the time-wasting steps involved in operator interaction. By capitalizing on the Tectura business solution services platform, the companies intend to deliver greater customer value through solutions that are easy to use, and deployed efficiently and at a lower cost.

The partnership brings together Intercim's strength in process execution software with Tectura's broad spectrum of services, which includes training, global support, and business process refinement. Tectura has the experience and the technology know-how to help companies take advantage of the latest technologies to gain greater connectivity across organizations, and its extended suppliers.

"Intercim and Tectura share a common vision of bringing to the market an innovative solution that will meet the challenges that aerospace and defense companies face while deploying complex systems that need to meet rigorous industry requirements and government regulations," said Ben Bicknell, Vice President, and head of Tectura's aerospace division. "Together, we have the right balance of industry expertise, product knowledge, and responsiveness."

Intercim's industry-leading process execution system solution includes Intercim Velocity, its web-based solution focused on operational efficiency. Intercim Velocity facilitates lean operations, streamlines and controls critical information processes, eliminates non-value added activities, and reduces quality costs.

"Intercim's unique business process improvement approach is to assist companies in the deployment and adoption of lean production and supply chain processes," said John Todd, president and CEO of Intercim. "We are excited to team with Tectura, the first-ever Microsoft Global Partner of the Year, as this partnership will enable Intercim to extend our reach and ability to respond to market demands."

#### **About Intercim ([www.intercim.com](http://www.intercim.com))**

Intercim develops and applies complete-off-the-shelf (COTS) processes execution software to improve the productivity of manufacturing and its associated processes for medium and large enterprises. Customers use the Intercim suite to meet regulatory compliance through procedural enforcement, production visibility, quality management, business systems collaboration, and manufacturing and production intelligence. Intercim transcends the classification of manufacturing execution systems (MES) provider to encompass advanced process management for discrete manufacturers. Intercim sells a package named FACTORYnet that is 100% configurable for managing and enforcing processes, ensuring quality management and data collection accuracy, and gives a company's stakeholders the information and analytical tools they need to make decisions that turn into profits.

#### **About Tectura**

Tectura provides business value and competitive advantage to more than 4,000 clients worldwide through its Microsoft integrated business solutions. With successful implementations in over 50 countries, Tectura is a leading global provider of integrated business solutions for mid-market companies and large enterprise divisions. Tectura specializes in ERP and CRM solutions built on Microsoft Business Solutions software (Axapta, Great Plains, Navision, Solomon, and CRM) and integrated with leading-edge Microsoft products and technologies. The company's 1,000 team members provide clients with industry expertise, software, and services from 50 offices around the globe. Tectura's dedication to excellent customer service has earned the company several Microsoft awards, including U.S. Partner of the Year 2004, Global Partner of the Year 2003, and Excellence in Customer Care 2003. For more information about Tectura, visit [www.tectura.com](http://www.tectura.com)

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